



# *Ocean Rate Bulletin*

## Fresh Grapefruit (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIER'S, December 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIER'S, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for March 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments.

Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

*Monthly Market Share For: December 1999*

Month\Year: 1.0 \ 19.0

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk-SeaLand	100%	53%	21 Days	\$3,910 <sup>1</sup>	\$160 <sup>1</sup>								\$4,070
Cho Yang	0%	21%	31 Days	\$4.49								1008 pkgs.	\$4,526
Yang Ming	0%	21%	31 Days										
Evergreen	0%	5%	28 Days										

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1999

Month\Year: 41.0 \ 717.1

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	44%	10%	28 Days	\$4,000 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$4,360
OOCL	24%	2%	30 Days										
Evergreen	12%	46%	26 Days	\$3,875 <sup>1</sup>	\$160 <sup>1</sup>								\$4,035
Hanjin	12%	15%	30 Days	\$2.95								950 pkgs.	\$2,803
Yang Ming	2%	10%	26 Days	\$3,580 <sup>1</sup>									\$3,580
NYK Line	2%	1%	23 Days										
Cho Yang	0%	6%	26 Days	\$5,100 <sup>1</sup>									\$5,100
Mitsui OSK	0%	3%	26 Days										

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

*Monthly Market Share For: December 1999*

Month\Year: 149.0 \ 454.9

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk-SeaLand	79%	51%		\$2.05	\$56 <sup>1</sup>			\$500 <sup>1</sup>				1134 pkgs.	\$2,881
Evergreen	17%	13%											
Ecuadorian	3%	22%											
OOCL	0%	6%											
Hapag-Lloyd	0%	4%		\$2.05	\$56 <sup>1</sup>			\$500 <sup>1</sup>				1134 pkgs.	\$2,881
Hanjin	0%	4%											

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

*Monthly Market Share For: December 1999*

Month\Year: 93.0 \ 352.9

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk-SeaLand	37%	35%	12 Days	\$2,325 <sup>1</sup>	\$56 <sup>1</sup>			\$500 <sup>1</sup>					\$2,881
Hapag-Lloyd	20%	16%											
Evergreen	16%	16%	11 Days										
Ecuadorian	15%	27%											
Hanjin	11%	5%											

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1999

Month\Year: 163.9 \ 2,916.4

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	38%	47%	21 Days										
Maersk-SeaLand	32%	33%	22 Days	\$3,910 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$6,070
NYK Line	16%	7%	18 Days										
OOCL	1%	1%	20 Days										
Mitsui OSK	1%	2%	20 Days										
Hapag-Lloyd	0%	5%	21 Days										
APL	0%	4%	23 Days										

<sup>1</sup> Rate is per container